



Dear WEB members,

Thanks to those of you that have contributed to this month's Newsletter. I hope you find it informative.

Feedback from our last WEB Event at Rufford Marina

The feedback from the last event has been excellent so a huge thank you to our hosts Sue and Sadie who run the Boathouse Brasserie and provided us with a delicious meal on the evening. Our guest speaker, Helen Colley, founder of Farmhouse Fare was a true inspiration and such a down to earth approachable person.

There was a great response to some of the new things introduced on the night e.g. list of attendees for each delegate on tables, which seemed to help with networking as people routed out who they wanted to make contact with. Also with thanks to Sue and Elaine from Millhouse Training we introduced the 'News Items Board', which will be a feature at all other events. Some photos from the event are attached and the following are some of the items that were posted on News Board on the night:

Anna Marie Quinn of Boob Tube Ltd promoted an art exhibition taking place on 14th May at Novas Contemporary Urban Centre in Liverpool. Private viewings are available. In relation to Anna Marie's Boob Tube venture, which focuses on raising awareness of breast cancer and her unique breast testing kit, Anna Marie has asked you to contact her if you are interested in printing an impression of your breasts for an art exhibition in London. For more information contact Anna Marie on 07951 029625.

Janette Whitehurst (a.k.a. Janette De Brett) is an experienced and versatile pianist with having played in hotels and venues across the North West. Particularly experienced in providing background music at various events including dinner, weddings, birthday parties etc. Competitive rates with 10% discount offered for WEB members. Please contact Janette direct on 01704 893919.

Jane Ramones and Kirsty Kenyon of Kiddiroo which is a family run online retailer selling toys, gifts and accessories from birth to five years. WEB members will receive 10% discount on orders over £25.00. Please contact them by e-mail on enquiries@kiddiroo.co.uk or visit their website www.kiddiroo.co.uk

Paula Gamester through her Connector Media business is promoting an event known as The Original Alternative Ascot Day. Enjoy all the fun and glamour of Ascot without leaving Lancashire. The event starts from 12pm at the

Holland Hall Hotel, Up Holland on 18th June and will close at 7.30 p.m. There is a fabulous day of entertaining lined up as well as the racing of course. Tickets are £30 and the money raised will benefit women who have or have had breast cancer by paying for them to attend a creative writing course. For more details visit www.connectormedia.co.uk.

Elaine Roberts and Sue McGrath of Millhouse Training in association with Julie Housby of Limekick Marketing are running an innovative and action based marketing programme.

MORE MEMBER NEWS

ATTENTION - INVITE BELOW FOR MONDAY 11TH - RESPONSE REQUIRED ASAP

Sylvia Sumpter, of Phoenix EcoSystems would like to invite all WEB members to attend a 'Chocolate Tasting Party' which is taking place on **Monday 11th May from 4.00 p.m. to 7.00 p.m.** in Café Wi-fi at West Lancashire Investment Centre. The event will be informal with a light bite and refreshments available and an opportunity to taste the ONLY cold press delicious Belgian chocolate in the world. Sylvia will be sending a separate e-mail invitation to the event but if you would like to reserve a place please phone her on 0800 316 3986 or Mobile: 07976 206358 or e-mail her on apclinic@hotmail.com.

Eleanor Maddocks, who runs the West Lancashire Women's Refuge is raising funds to provide services for children who are affected by domestic violence. The next event is a Masked Ball, which is taking place on Friday 5th June at Briars Hall in Lathom. Tickets cost £30 per person or a table of 10 for £280. Please contact Christine at the Refuge on 01695 733971 or e-mail: forgetmenotappeal@wlwref.org.uk

Paula Skalycz of Nicole Photography has fed back some positive news about doing business with another WEB member. Paula said that within a week of the last newsletter being sent out she took a call from BDS training and on the strength of that they are now working together in business. Paula has also reported a business success story - one of her wedding photographic jobs has been chosen to feature in the national wedding magazine "Wedding Ideas". The magazine predominantly features weddings in the South of England to a great privilege for Nicole's business to get the coverage.

Paula Gamester of Blue Orchid Management Consultants has advised that through her own business, Connector Media, she has just received funding to set up a project for women in Skelmersdale. The project is called 'Media Works' and Paula is delighted to be expanding into West Lancashire. For more information about the project please contact Paula on 01744 26444 or visit her website on www.connectormedia.co.uk.

Catherine Glachan of Universal Ceremonies has recently launched her website and run advertisements in the local press. As we are moving into the season of First Holy Communion, Graduation Ceremonies and weddings you

may find it helpful to visit Catherine's website as there are some wonderful gifts available. www.universalcermonies.co.uk

Manda Kent-Burns has added a 10% discount for WEB members off hire of hats and fascinators at her new shop in Ormskirk called 'The Hattery' which is near the parish church. The shop has been a roaring success since opening and many ladies attended the Grand National recently with Manda's creations. If you are intending to go to Paula Gamester's Alternative Ascot or if you have a wedding or other special occasion coming up this year why not pop in to see what Manda has to offer. Manda can be contacted on 01695 571434.

Amanda Shaw of Wi-fi Solutions and has fed back that her first Evolve West Lancs networking event was a huge success, attended by approximately 60 business people. Amanda's new website for Evolve West Lancashire will launch next month so keep checking www.ewestlancs.co.uk to find all about her new venture.

Gwen Coyle has forwarded information about the 'NatWest Everywoman' Awards. The 7th annual awards are open for nominations to find the UK's most inspiring female entrepreneurs across all sectors of business. The NatWest Everywoman Awards will celebrate the woman who is felt to have overcome the greatest challenge to achieve the most outstanding business success, while the Iris Award is given for the use of technical innovation in business, and the Everywoman Ambassador's Award celebrates an inspirational woman in the public eye. The Awards are free to enter and applications can be downloaded from www.everywoman.com until 31st July and will be judged by an independent panel. The winners will be announced at a ceremony held on 2nd December at The Dorchester Hotel in London.

Jane Windle of **thebestoformskirk** has announced that this year's festival will take place on Saturday 30th May between 10.00 a.m. and 5.00 p.m. at Coronation Park in Ormskirk. The purpose of the event is to showcase local recommended businesses through a business exhibition with a business networking event between 12.00 and 2.00. It is also a great community event and will raise money for a local charity as well as raising the profile of Ormskirk as a visitor destination. For further information please contact Jane Windle on 07968 174 601 or e-mail her on ormskirk@thebestof.co.uk.

Our Next Networking Event

The next WEB event will be held at Homestead Farm in Holmeswood on Thursday 21st May from 6.30 to 8.30 p.m. Our host for the evening will be Margaret Seddon and I am delighted to note that Homestead Farm's Shop has been nominated for the 'Taste Lancashire' Award by Lancashire and Blackpool Tourist Board so we should enjoy some tasty food at this event. I have attached a link to the website so you can take a look at what is on offer and you will also be able to get directions.

Our guest speaker for the evening will be David Cotton, a consultant trainer who has developed leaders and high performing teams all over the world.

David will run a highly interactive session entitled "A recipe for your business success" covering the importance of strategic thinking to your business.

I will e-mail you separately to invite you to this shortly but for now ensure you have the date in your diary as I am confident you will enjoy David's training style.

WEB Member Database

The WEB members database is available online. If you don't already know the password please let us know. A couple of members have reported having difficulty gaining access but I have tested it and it is working fine. Please ensure the first letter is typed as a capital as the password is case sensitive.

I am looking to populate the database with more information and further member discounts as well as ensuring that contact details are always up to date so please check your entry and e-mail to me any changes or anything you would like to add. Visit www.westlancashireinvestmentcentre.com

If you have any news worthy items please let me know and I will include it in our next newsletter, which I hope to send out early June but I will send a reminder of this and call for news items nearer the time.

That's all for this month.

Hope you make use of the contacts and take the opportunity to support fellow WEB members by making use of their business offerings.

Looking forward to seeing you at the next event so look out for the invitation which will be e-mailed shortly.